

LIP FILE NUMBER:

LIP NAME/ COMMUNITY:

MONTH OF REPORT:

DATE OF LIP COUNCIL MEETING:

MINUTES ATTACHED: YES

NO, BUT WILL BE ATTACHED WITH NEXT MONTH'S REPORT

LIP ACTIVITIES UNDERTAKEN THIS MONTH

- **August 2014**
- **Networked with TVCOGECO partner on the QLIP Strategic plan commitments**

- **August 01, 2014**
- **Reported on number of LIPs having Banks or financial intuitions as partners**
- QLIP partner requested information on LIPs that have Banks listed as partners
- QLIP research reported that six LIPs have Banks listed as partners:
- Simcoe County LIP: Scotiabank
- Guelph Wellington LIP: Scotiabank (The Cooperators – Insurance)
- Halton LIP: TD Bank, Royal bank of Canada (Sun Life Financial – Insurance)
- Hamilton IPC: Scotiabank
- Leeds & Grenville LIP: Scotiabank
- Smith Falls LIP: CIBC, Dominion Lending – Mortgages

- **August 05, 2014**
- **New QLIP Partner: Trenval**
- Advised Trenval that their organization will be added to the QLIP Partnership.
- Emailed the links to the QLIP Terms of Reference and the QLIP Local Settlement Strategy and Action Plan and information on the QLIP Partnership meeting on September 23, 2014 at the Quinte West Municipal Offices, Multipurpose room from 10 a.m. to 12 noon.
- **Amber Darling Trenval Loan Officer** will be attending the meeting on September 23, 2014.

- **August 06, 2014**
- **New QLIP Partner Military Family Resource Centre MFRC Confirmed attendance** at the QLIP Partnership meeting on September 23, 2014 at the Quinte West Municipal Offices, Multipurpose room from 10 a.m. to 12 noon.
- Reference: Meeting with Susan Sweetman Executive Director Military Family Resource Centre MFRC – (Trenton, Ontario in the City of Quinte West) Department of National Defence.

- **August 06, 2014**
- **Provided info for TESL for their website as a QLIP partner**
- QLIP partner Teachers of English as a Second Language TESL Kingston provided with the QLIP logo and the QLIP information in order to update their revised website.

- **August 07, 2014**
- **QLIP Coordinator Nominated – 2014 Quinte Business Achievement Award**
- QLIP Coordinator identified as one of the community's leading entrepreneurs and nominated for the 2014 Business Achievement Awards – for "Not for Profit of the Year" for the Quinte Local Immigration Partnership QLIP.
- The Quinte Business Achievement Awards program is based in the communities of Belleville, Brighton, Quinte West, and Prince Edward County.
- If successful this will help to raise the profile of the QLIP in the entire Quinte Region. Winners will be announced at the 17th Annual Awards Gala on Friday, October 24, 2014 to be held at the National Air Force Museum of Canada in Quinte West.

- **August 07, 2014**
- **Networking information disseminated to QLIP partners for newcomers in the Brighton Municipality and Cramahe Township area – for Aug 12, 2014**
- A further network opportunity arose in the Brighton Municipality and Cramahe Township area, an area covered by the QLIP Partnership and QUIS. The Brighton-Cramahe Young Professionals (BCYP) held their second BCYP networking event from 7-9 p.m. on August 12 at Dougall's Restaurant, 75 Harbour Street in Brighton.

- **August 08, 2014**
- **QLIP Activity Report**
- QLIP Activity Report for the month of July 2014 submitted

- **Aug 14, 2014**
- **Participated in the Citizenship and Immigration Canada webinar on Express Entry**

- **August 19, 2014**
- **Business Start-Up Basics training for Newcomers**
- The presentation by the Small Business Centre at the QUIS location explored the challenges and benefits of being an entrepreneur, the need for a business plan, the benefits of doing market research, and where to secure financing.
- QLIP partner the Small Business Centre and Quinte Immigration Services in coordination with Loyola School of Adult and Continuing Education cooperated to provide this presentation by the Small Business Centre at the QUIS location in support for newcomer entrepreneurs looking to invest in the Quinte Region either through the purchase of an existing business or to launch a new business.
- The first Business Start Up Basics (BSB) Workshop provided by the Small Business Centre was held on August 19, 2014 and was attended by sixteen (16) newcomer participants helping them to understand the first steps to starting a business.

- **August 27, 2014**
- **New Employment site for the Quinte Region – to be activated in late fall 2014**
- QLIP confirmed with Quinte West Chamber of Commerce that “Magnet” is the name of the employment project that Suzanne Andrews Manager QW Chamber spoke about at the June QLIP meeting.
- It will have a regional approach with all the Quinte chambers in partnership with Ryerson University and Quinte Immigration Services.
- A Quinte Region “structure” being established for Magnet.

- **August 28, 2014**
- **New QLIP Partner - confirmation of Highline Mushrooms attendance at next QLIP Meeting**
- Confirmation received from Susan McBride Friesen Director of Human Resources Highline Mushrooms that two representatives Karen Rushlow HR and Jay Kettle Plant Manager from the Highline Mushrooms Wellington farm in Prince Edward County will be attending the QLIP Partnership meeting on September 23, 2014 at the Quinte West Municipal Offices, Multipurpose room from 10 a.m. to 12 noon.

- **Aug 28, 2014**
- **Networking information disseminated to QLIP partners for newcomers in the in the Quinte Region for September 11, 2014 for young professionals**
- Information for newcomers was again sent out for a further network opportunity was sent out to all QLIP partners on the event to be held in Quinte West for youth 18-39 looking to meet new people, grow their network and build skills, Quinte Young Professionals will hold this networking event on Thursday, September 11, 2014 from 5 to 7 pm at Wahoo in Trenton.

- **August 2014 - Ongoing**
- **Strengthen labour market outcomes for newcomers to the Greater Quinte Region**
- **Community Employment Services – Loyalist College (CES) - Employment Consultant met with one newcomer for employment counselling at QUIS in August 2014. CES is a QLIP partner.**

- **August 2014 - Ongoing**
- **QLIP researching website updates**
- Planning updates for the QLIP website continued in August 2014

- **August 2014 – Ongoing**
- **QLIP Strategic Action Plan updates**
- Discussions continued with QLIP Partner TVCOGECO and their participation in new approaches to marketing a welcoming community. Dates in the Action Plan may need to be adjusted based on planning and scheduling.

- **August 2014 – Ongoing**
- **Sustaining partnerships at the community level**
- **Panning continued for the September 23, 2014 QLIP meeting to be held at the Quinte West Municipal Offices**

- **August 2014 – Ongoing**
- **Strengthen labour market outcomes for newcomers to the Greater Quinte Region**
- **Special Project: “The Quinte Economic Environment and Immigrant Labour Market Integration”**
- Update efforts continued in terms of refining the results for the Special Project: “The Quinte Economic Environment and Immigrant Labour Market Integration”, related to the Quinte Immigration Services database of newcomer employable skills and the Quinte Region employers’ skills database. QLIP partner East Central Ontario Training Board (ECOTB) continued to support efforts to refine the results of the project.

- **August 2014**
- **Sustaining partnerships at the community level**
- **Strengthen labour market outcomes for newcomers to the Greater Quinte Region**
- **Build potential for increased use of protocols that meet the needs of newcomers**
- **New QLIP Partner the Military Family Resource Centre MFRC confirmed attendance at the QLIP Partnership meeting on September 23, 2014 at the Quinte West Municipal Offices, Multipurpose room from 10 a.m. to 12 noon.**

- **August 2014**
- **Sustaining partnerships at the community level**
- **New QLIP Partner Trenval – Business Development Corporation confirms partnership with QLIP (Ref: Finance – Entrepreneurs)**

- **August 2014**
- **Sustaining partnerships at the community level**
- **Strengthen labour market outcomes for newcomers to the Greater Quinte Region**
- **New QLIP partner Highline Mushrooms to attend QLIP meeting in September 2014**
- Representatives from Highline Mushrooms confirm that Karen Rushlow HR and the Plant Manager from their Wellington operation will be attending the September QLIP meeting.
- Employment events for newcomers are being planned with QUIS and Loyola for the fall of 2014

LIP PARTNER ACTIVITIES, INITIATIVES AND DELIVERABLES

- **Community Employment Services – Loyalist College (CES)** - Employment Consultant continued to meet newcomers at Quinte Immigration Services. She met with one newcomer for employment counselling at QUIS in August. That brings the total to 39 “one-on-one” employment consultations with newcomers since the program began in August and the fall of 2013.
- **Three new networks for young professionals. QLIP Partners continued wide disseminated information on** these new networks to include in Quinte West the QYP Quinte Young Professionals, in Belleville the BEL Belleville’s Emerging Leaders and in Brighton / Cramahe the BCYP Brighton-Cramahe Young Professionals, that could make a difference for newcomers in finding employment, obtaining mentorship or developing a business.
- **QLIP Partnership continued working with TVCOGECO Cable 4 Belleville** on new innovative strategies in relation to video media approaches for newcomer awareness campaign.
- **QLIP Activity Report for August 2014 completed and submitted**
- **QLIP partnership continued commitment and involvement in updating research for the Special Project: “The Quinte Economic Environment and Immigrant Labour Market Integration”** includes the database of newcomer employable skills and a Quinte Region employers’ skills database. Efforts continued to obtain additional research information.
- **Planning related to QLIP Partners September 23, 2014 meeting - ongoing**
- **QLIP increased communication with new QLIP Partners**
- **Trenval Business Development Corporation**
- **Military Family Resource Centre MFRC**
- **Highline Mushrooms**
- **Bay of Quinte Region Council – Initiatives continue linked to QLIP goals**
- **QLIP partner the Small Business Centre** – held a business start-up workshop for 16 newcomers in August 2014 and reinforced need for more training in the fall - ongoing

LIP OUTCOMES ACHIEVED

- **1. MEETING SCHEDULE 1 OUTCOMES: Partners are engaged in newcomer settlement and implement strategies to address newcomers' needs**
- **Build potential for increased use of protocols that meet the needs of newcomers**
- **Strengthen labour market outcomes for newcomers to the Greater Quinte Area**
- **Community Employment Services – Loyalist College (CES) - Employment Consultant met with one newcomer for employment counselling at QUIS in August 2014.**
- **August 28, 2014 - employment counselling for one newcomer**
- **Collaborative protocol established** between Quinte Immigration Services QUIS and Community Employment Services CES that commenced in the late summer and fall of 2013 continued through 2014 which involves a CES Employment Consultant meeting with newcomers at QUIS providing employment counselling.
- **39 newcomers have now received “one-on-one” employment counselling by the end of August 2014**

- **2. MEETING SCHEDULE 1 OUTCOMES: Partners are engaged in newcomer settlement and implement strategies to address newcomers' needs**
- **Build potential for increased use of protocols that meet the needs of newcomers**
- **Strengthen labour market outcomes for newcomers to the Greater Quinte Area**
- **Partnership followed-up on the research necessary for the project in August 2014**
- In reference to the QUIS special project that investigated the needs of employers in the Quinte Region and the labour market skills available from a newcomer database at Quinte Immigration Services, progress was made in August 2014 for data, in collaboration with the East Central Ontario Training Board ECOTB and will be followed up again in the fall of 2014.

- **3. MEETING SCHEDULE 1 OUTCOMES:**
- **Partners are engaged in newcomer settlement and implement strategies to address newcomers' needs**
- **Activity that promoted a welcoming community**
- **Build potential for increased use of protocols that meet the needs of newcomers**
- **Strengthen labour market outcomes for newcomers to the Greater Quinte Area**
- **The addition of three new QLIP partners - Trenval Business Development Corporation**
- Military Family Resource Centre MFRC and Highline Mushrooms has increased the QLIP's capacity to affect closing gaps in relation to the needs of newcomers in the Quinte Region.

- **4. MEETING SCHEDULE 1 OUTCOMES: Partners are engaged in newcomer settlement and implement strategies to address newcomers' needs**
- **Activity that promoted a welcoming community**
- **Strengthen labour market outcomes for newcomers to the Greater Quinte Area**
- Continuing the promotion of three new young professional's networks through QUIS to encourage newcomer participation
- QLIP partners promoting more workshops for newcomers to include Business Start-up Basics workshops in August and September 2014.

- **5. MEETING SCHEDULE 1 OUTCOMES: Canadians provide a welcoming community to facilitate the full participation of newcomers**
- **Sustaining partnerships at the community level**
- **Activity that promoted a welcoming community**
- QLIP Partners continued interaction with the “Bay of Quinte Council” highlighting the immigration agenda for the Quinte Region

FOLLOW UP

- **ONGOING FOLLOW UP: QLIP Partnership again followed-up on the research** from a QUIS special project that investigated the needs of employers in the Quinte Region and the labour market skills available from a newcomer database at Quinte Immigration Services and the collaboration required with ECOTB and QUIS for the revision of the data continued in August.
- **FOLLOW UP: The follow-up was conducted on new QLIP Partner - Military Family Resource Centre – Trenton - Department of National Defence** represented by Susan Sweetman Executive Director FMRC in relation to newcomers who may be military spouses or dependants and more communication will continue.
- **FOLLOW UP: Two additional new Partners - Trenval and Highline Mushrooms communication** will continue ensuring newcomer needs are being met.
- **ONGOING FOLLOW UP: Strengthen labour market outcomes for newcomers to the Greater Quinte Region**
- **Skills Matching Program by Employers** announced at June 17, 2014 QLIP meeting will be available in the fall of 2014 now called “Magnet” and will be explored in September and October 2014.
- **CONTINUED FOLLOW UP: QLIP Partnership had arranged for a presentation on the revised and redesigned QUIS website that was to be delivered at the QLIP Meeting on June 17, 2014** but due to the extended presentation of QUIS research at the meeting the update review will need to be presented at the September 23, 2014 QLIP meeting.
- **CONTINUED & ONGOING FOLLOW UP: Advanced Planning for a QLIP meeting to be held on September 23, 2014 at the Multipurpose Room at the Quinte West Municipal office will continue.**
- **ONGOING FOLLOW UP: Activity that promoted a welcoming community**
- **Continued - QLIP groundwork research follow-up for fall 2014** – QLIP Partnership will be exploring the prospect of interviews and focus groups with newcomers that will be attending Loyola School of Adult and Continuing Education for ESL and LINC language training which could be a part of the TVCOGECO initiatives that may involve interviews.

- **ONGOING FOLLOW UP: Activity to promote a welcoming community**
- **TVCOGECO proposed initiatives** to be explored further in the fall of 2014

- **ONGOING FOLLOW UP: Activity to promote a welcoming community**
- **Sensitivity training possibilities** will again be explored in the fall of 2014 for Quinte organizations.

- **ONGOING FOLLOW UP: Strengthen labour market outcomes for newcomers to the Greater Quinte Region & Activity to promote a welcoming community**
- QLIP Partners to follow-up on, and continue to ensure wide dissemination of information on three new networking opportunities in Quinte West, Belleville and Brighton-Cramahe for young professionals and entrepreneurs within the Greater Quinte Region that could make a difference for newcomers in finding employment. This may also have an effect on the promotion of a more welcoming community through shared interaction.

PLEASE NOTE THAT ACTIVITIES REQUIRING CIC PRE-APPROVAL PER SCHEDULE 1 AND SCHEDULE 4 TERMS AND CONDITIONS MUST BE E-MAILED IN ADVANCE TO THE OFFICER.

ACTIVITIES THAT WERE PRE-APPROVED BY CIC

- N/A

OTHER COMMENTS

- N/A

NEXT LIP COUNCIL MEETING: September 23, 2014

Next QLIP Meeting details:

Date: Tuesday September 23, 2014

Time: 10:00 a.m. to 12 noon (Meet and Greet with refreshments available from 9:30 a.m.)

Location: City of Quinte West Municipal Building, Multipurpose Room, 1st Floor, 7 Creswell Drive, Trenton, Ontario

REPORT PREPARED BY: John L. Robertson QLIP Project Coordinator in cooperation with Orlando Ferro QLIP Facilitator